

OMNIJET®

AIRCRAFT SALES & ACQUISITIONS

Washington DC

Since 1963



FOR SALE

2003 CITATION EXCEL

SN: 560-5347

Reg: N47HF



File Photo

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AIRCRAFT SPECIFICATIONS & PHOTOGRAPHS

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ABOUT THIS MODEL AIRCRAFT

2003 CITATION EXCEL

The Citation Excel is popular among corporate operators and private owners due to its reliability and operational efficiency. It is well-suited for short to medium-haul flights and is known for its relatively low operating costs.

PRICE:
For Sale or
Lease/Lease to Own



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OFFICE: 410-820-7300
www.omnijet.com

KEY FEATURES

- **Lease to own/owner financing options available!**
- Fresh Hot Section by Dallas Airmotive
- FAR Part 135
- AvTrak GlobalNet Airframe Tracking Program
- TCAS-II w/Change 7
- ADS-B Out
- APU enrolled on Auxiliary Advantage Program
- High-speed internet

AIRFRAME

Total Time: 13,697.1 Total Landings: 11,090
Airframe Tracking Program: AvTrak GlobalNet
RVSM Certified

ENGINES

No Engine Program
Fresh Hot Section by Dallas Airmotive- Approx:
2500-2750 Hours Remaining Life
Serial Number: PCEDB0710 PCEDB0709
Total Hours: 13312.7 13245.2
Total Cycles: 10813 10764
TBO: 5,000 5,000

APU

Honeywell RE-100XL
Auxiliary Advantage Program
Serial #: P412
Total Hours: 6124 Total Cycles: 9809

INTERIOR

DONE ON 07/2014
Configuration/PAX: Executive/9 passengers
Air Conditioning: Freon
Seating: Pebble leather seating (medium taupe), LS side-facing removable seat, 2-place side-facing couch, 5th & 6th seats w/tracking, belted lav seat, 4-place mid cabin club
Sidewalls: Patterned lower sidewalls
Carpet: Maroon seal cut-pile carpeting
Refreshment: LS fwd refreshment center w/hot liquid container, dual disposable cup dispensers, beverage can rack, drip tray w/overboard drain, trash container
Cabinetry/Wood: High-gloss marbled etimoe wood veneer cabinetry, dual executive tables
Entertainment: Airshow 400, dual DVD players, aft RS 8-inch cabin display, four 5.6-inch cabin swing out monitors
Business : AirCell Gogo Biz w/ATG-5000 broadband internet, fax/data ports
Accessories: Smoke satin nickel-plated hardware, 12-volt AC outlets, three 110-volt AC electrical outlets
Storage: Aft centerline closet
Lavatory: Right side non-belted aft, externally-serviceable lav, sink w/heated water

EXTERIOR

Matterhorn white w/dark blue pearl & Taxco silver stripes.
BY Duncan Aviation, Lincoln NE on 06/2014

AVIONICS

Avionics: Honeywell Primus 1000
ADF: Dual Honeywell DF-850
AHRs: Dual Honeywell LCR-93
Autopilot: Honeywell IFCS
Comm: Dual Honeywell RCZ-833E w/8.33
CVR: L3 FA2100
DME: Dual Honeywell DM-850
EFIS: Honeywell DU-870 3-tube 8x7-inch
FDR: JAA
Flt Dir: Honeywell IFCS
F/Phone: Dual Aero-M phone handsets
FMS: Dual Universal UNS-1Esp w/dual GPS
Hi Freq: Honeywell KHF-950
Nav: Dual Honeywell RNZ-850 w/FM immunity
Rad Alt: Honeywell AA-300
SATCOM: Universal Aero-M
Strmscope: Honeywell LSZ-860
TCAS: Honeywell TPU-67A w/change 7
Transp: Dual Honeywell XS-852B
Radar: Honeywell Primus 880
TAWS: Sandel ST3400

ADDITIONAL EQUIPMENT

Cockpit: 2-frequency locator beacon, angle of attack w/indexer, Universal permanent data transfer unit, Artex C406-2 ELT w/nav interface, dual Honeywell IC-600 computers, AML CD electronic engine display, Meggitt standby electronic flight display, CD-850 standby VHF nav/com control, RS landing gear control, standby mechanical HSI, Heads Up Technologies PBS-250 cabin briefcase, remote cabin temperature control, cockpit speaker mute switch, dual Davtron M877 digital clocks, dual Honeywell AZ-840 air data computers, dual Honeywell RM-850 radio management units, ADS-B Out
Crew Accessories: Optional monorail sunvisors & cockpit assist handle
Equipment: Thrust reversers, Marathon battery, Esso/Exxon 2380 air BP, 76 cubic foot oxygen bottle, increased cockpit soundproofing, Concorde lead acid battery, external baggage compartment
Lights: DeVore Tail flood, Precise Pulselites

MAINTENANCE

Maintained: FAR Part 135
Airframe Tracking Program: AvTrak GlobalNet
Certification(s): RVSM
Weights/Capacity: WEIGHTS (lbs.): MTOW 20000, RAMP 20200, LANDING 18700, ZFW 15000, EMPTY 11910, BOW 13263.

LEASE TERMS

\$1000 per hour for engine maintenance (program costs)
- 30 hour monthly minimum

Specifications subject to verification or prior sale



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AIRCRAFT PHOTOGRAPHS



ABOUT THIS AIRCRAFT

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This beautiful Citation Excel is based in West Palm Beach, FL and is ready for many years of service.

LEASE TERMS: \$1000 hour, plus \$602 hourly for engine maintenance (program costs) - 30 hour monthly minimum. Additional Lease to own and owner financing options available.

Wayne J Hilmer Jr

CEO | Omni International Jet Trading
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INTERIOR AFT

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INTERIOR FORWARD



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FLIGHT DECK



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AIRCRAFT PHOTOGRAPHS



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LEASE TO PURCHASE TERMS

Lease terms:

\$140,000 Down

\$85,819/month - 3 year term and then you can buy for \$1 (800 Annual Hours)

\$67,452/month - 4 Year term and then you can buy for \$1 (600 Annual Hours)

\$56,505/month - 5 Year term and then you can buy for \$1 (500 Annual Hours)

\$49,266/month - 6 year term and then you can buy for \$1 (400 Annual Hours)

\$44,146/month - 7 Year Term - \$1/buyback (350 Hours)

\$40,350/month - 8 Year Term - \$1/buyback (300 Hours)

\$37,435/month - 9 Year Term - \$1/buyback (275 Hours)

\$35,138/month - 10 Year Term - \$1/buyback (250 Hours)

\$280,000 Down -

\$80,124/month - 3 Year Term - \$1 buyback (800 Hours)

\$62,699/month - 4 Year Term - \$1/buyback (600 Hours)

\$52,299/month - 5 Year Term - \$1/buyback (500 Hours)

\$45,412/month - 6 Year Term - \$1/buyback (400 Hours)

\$40,532/month - 7 Year Term - \$1/buyback (350 Hours)

\$36,906/month - 8 Year Term - \$1/buyback (300 Hours)

\$34,115/month - 9 Year Term - \$1/buyback (275 Hours)

\$31,909/month - 10 Year Term - \$1/buyback (250 Hours)

\$560,000 Down-

\$70,184/month - 3 Year Term - \$1 buyback (800 Hours)

\$54,675/month - 4 Year Term - \$1/buyback (600 Hours)

\$45,409/month - 5 Year Term - \$1/buyback (500 Hours)

\$39,264/month - 6 Year Term - \$1/buyback (400 Hours)

\$34,902/month - 7 Year Term - \$1/buyback (350 Hours)

\$31,655/month - 8 Year Term - \$1/buyback (300 Hours)

\$29,150/month - 9 Year Term - \$1/buyback (275 Hours)

\$27,166/month - 10 Year Term - \$1/buyback (250 Hours)

All hours over the annual hours listed will be charged an additional \$1500/h



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TERMS OF SALE

Unless superseded by specific terms of a ratified contract, all aircraft offered by or through Omni International Jet Trading (OMNI) are subject to purchasers acceptance of the following terms and conditions:

SPECIFICATIONS - OMNI uses its best efforts to provide accurate information about the aircraft we represent. However, the information provided by OMNI has not been independently confirmed or audited. Accordingly, it is not warranted for accuracy and is subject to verification by the purchaser. The responsibility for "Due Diligence" to determine the aircrafts condition and suitability rests solely with the purchaser and its agents.

THE OFFER or LETTER OF INTENT - Purchaser's are required to submit a detailed written LETTER OF INTENT (LOI) or OFFER. We can assist with preparation as needed. All aircraft shall remain available "On the Market" with no rights created for a potential purchaser until a written agreement has been fully executed and ratified by both parties plus an acceptable good faith deposit has been tendered with a reputable escrow company.

THE DEPOSIT - A refundable deposit of at least 2% of the purchase price must be wire transferred to a reputable escrow company before any aircraft will be removed from the market. The "Remitter" of the deposit to the escrow company must be the same as the "Purchaser" on the Offer or Aircraft Purchase Agreement. The deposit becomes non refundable after completion of the technical inspection and written "Acceptance" of the aircraft by the purchaser.

THE PURCHASE AGREEMENT (APA) - All transactions are subject to execution of a mutually agreeable Aircraft Purchase Agreement (APA), which shall be ratified no later than ten (10) business days after the seller's acceptance of the LOI and prior to any technical inspection. If a mutually agreeable APA is not ratified within 10 business days, then all rights and obligations to the other party shall be terminated. At time of closing, all sales are final with no continuing warranties of condition whatsoever. The risk of loss shall transfer at the time of closing and payment.

COST OF MOVEMENT - The purchaser is responsible for all direct costs of movement of the aircraft related to the pre-purchase inspection, test flight or delivery flight. The costs shall include but not be limited to: fuel, engine reserves, crew daily rate, landing or facility fees and crew return flights. Costs shall accrue from the aircraft's home base to the inspection facility and return in the event that the aircraft is rejected for any reason.

INSPECTIONS - Our goal is to allow the purchaser ample opportunity to inspect the condition of the aircraft. However, the ultimate burden of "Due Diligence" to determine that the aircraft is acceptable - rests solely with the purchaser and its agents. OMNI is a marketing company and does not provide technical services, nor have we independently verified the condition of the aircraft. All costs of any technical inspection shall be at the expense of the purchaser and pre-paid in advance. Any test flights or operation of the aircraft prior to closing shall only be conducted by the sellers qualified crew. Upon request, we would be glad to recommend reputable inspection facilities.

CONDITION AT TIME OF SALE - Unless otherwise stated, the aircraft is offered in "airworthy" and "returned to service" condition. This does not include repair of any cosmetic or non airworthiness related discrepancies. At time of payment and closing, the aircraft is purchased on an "AS-IS" and "WITH ALL FAULTS" basis. There are no warranties of condition whatsoever subsequent to title transfer and payment for the aircraft.

TAXES - The purchase price does not include any amounts for sales tax. Any sales taxes shall be at the sole expense of the purchaser. We recommend that closing and delivery occur in "tax friendly" states. Some states have immediate "fly-away" rules pertaining to the sales tax. Additionally, there are exemptions for buyers with dealer resale certificates. Should a closing and delivery occur in any state where a sales tax is required, the seller may require collection at time of payment.

MISCELLANEOUS - Final payment, closing and delivery shall be simultaneous. Simultaneous payment and transfer of title is usually conducted through an established, reputable and neutral escrow company acting as an independent 3rd party facilitator. Escrow fees are split equally 50%-50% between buyer and seller. No agency is created between OMNI and any party unless expressly done so in writing. All purchasers are subject to United States "KYC" (Know your Customer) and Patriot Act requirements and policies.



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Washington DC

Since 1963

ABOUT OMNIJET:

In 1963, Wayne J Hilmer Sr and Omni Aircraft Sales were purchasing aircraft even prior to getting his pilots license. Omni's offices were located at Hyde field just south of Washington DC and it pioneered the first generation pre-owned jet market. In 1967, Omni moved its offices to the Watergate complex in downtown Washington. In 1976, the company changed its name to the **Omni International Jet Trading Floor** and deployed the industry's first comprehensive database on an IBM AS400 mainframe computer. In 1980, nearly 20% of the entire pre-owned inventory of aircraft were listed exclusively with Omni. From 1963 to 1988, Mr Hilmer Sr was directly involved in approximately 1000 aircraft transactions. In 2024, Mr Hilmer Sr is still an active consultant to our team.

Omni's current CEO, Wayne J Hilmer Jr has over 47 years in aviation after his first solo flight at age 16 in 1977. He attended Fork Union Military Academy in 1978 and 1979. In 1980, he attended **Flight Safety International** in Vero Beach and earned a his commercial, IFR and multi-engine pilot ratings. In 1983, he graduated with a Bachelor of Science degree from Davis & Elkins College – Elkins, WV with majors in Accounting & Finance, Marketing and Management. He immediately started working for the Omni Jet Trading Floor in 1983 as a researcher. He moved into sales in 1985 and merged into Omni's FBO operation Easton Jet as company president in 1990. He has approximately 3000 hours pilot in command and has owned and operated many aircraft. His experience in aviation is truly "lifelong". Since 1983, he has been directly involved in the sale of over 1600 private jet aircraft. He has earned the trust of many jet owners and operators. He is pleased to be mentoring OmniJet's third generation working with his son Benjamin Hilmer.

BUYER & SELLER REPRESENTATION

OMNI guides both buyers and sellers into realistic relationships based on current market conditions. Our relationship network in the industry is vast and our commitment to integrity is the unwavering foundation of our success. We offer clients complete solutions in the sale of their aircraft for the highest price in the shortest time.

For the same reasons you might hire an accountant, lawyer or doctor, the OMNI team are seasoned experts in the jet sales industry. Just as you know your industry, we know ours. Day after day, Omni's focus is exclusively on knowing who is buying or selling aircraft and knowing exactly what those aircraft are selling for.

We invite you to learn more about us at WWW.OMNIJET.COM

